

Fahad Al Ahsan

Sales Manager

📍 18 Gambier Street
📞 709-728-6460
✉ ahsanfahad62@gmail.com
🌐 <https://fiverr.com/illusi0n62>

Education

Memorial University of Newfoundland

Bachelors in Business Administration

Concentration in Marketing

Skills

Computer

Leadership

Teamwork

Adaptability

References

Adam Kane

Sales Manager

O'Neill Nissan

akane@oneillautogroup.com

709-749-5663

Mike Collins

Sales Manager

O'Neill Nissan

mcollins@oneillautogroup.com

709-728-2394

Ray Wilcock

Sales and Leasing Consultant

Capital Subaru

709-691-3341

About

I am a results-driven Sales Manager with over three years of experience in the automotive industry, currently managing O'Neill Nissan's used car department. Since joining, I have consistently exceeded sales targets and built strong client relationships. My deep understanding of the market, strategic inventory management, and commitment to customer satisfaction have set me apart in the industry. I thrive on driving growth, optimizing processes, and delivering exceptional results.

Experience

O'NEILL NISSAN

April 2024 - Present

Pre-Owned Sales Manager

- Achieved a **147% increase in sales volume** and a **621% growth in gross profit** in 2024 compared to the previous year.
- Developed and trained a high-performing sales team, fostering a culture of excellence and accountability.
- Ensured the department maintained high standards of customer service, leading to increased customer loyalty and referrals.

O'NEILL NISSAN

April 2023 - April 2024

Sales and Leasing Consultant

- Top used car salesman for the dealership for the year 2023
- Leveraged social media for brand visibility, customer engagement, and lead generation.
- Gained a deep understanding of the automotive market, including customer preferences and industry trends.

BELL ALLANT

October 2021 - October 2023

Sales Consultant

- TOP Performers Grand Program winner of 2022 for performance
- Member First Award winner of 2022 for customer service excellence
- Official Brand Ambassador for Samsung Canada

ENTERPRISE

MAY 2022 - SEP 2022

Customer Service Representative (CSR)

- Offered exceptional customer service, ensuring smooth and efficient rental processes for clients.
- Assisted customers in selecting the right vehicle for their needs, providing product knowledge and offering recommendations.
- Managed inventory control, ensuring proper tracking and utilization of vehicles, and resolved any discrepancies in a timely manner.